## TENDER 055-2020 SIX CARGOES OF DENATURED FUEL ETHANOL DURING JANUARY – JULY 2021

GDCH-JCEH-5080-2020 TENDER-055-2020 NOVEMBER 11<sup>™</sup>, 2020

DEAR SIR / MADAM,

PETROPERU S.A. INVITES YOUR COMPANY TO SUBMIT A BID/ OFFER UNDER THE TERMS AND CONDITIONS PROVIDED WITH THIS INVITATION, FOR THE SALE/PURCHASE OF ONE OF THE FOLLOWING ALTERNATIVES:

## **ALTERNATIVE A:**

| CARGOES (*) | DELIVERY (**)   | VOLUME (BBL)   | DELIVERY OPTIONS | PORTS (***)  |
|-------------|---|----------------|------------------|--|
| 1           | January 15 <sup>th</sup> - 21 <sup>th</sup> ,2021       | 65,000 -5/+0 % | ļ                | 1 <sup>ST</sup> REF. TALARA / 2 <sup>ND</sup> REF. CONCHAN |
|             |   |                | I                | 1 <sup>ST</sup> REF. CONCHAN / 2 <sup>ND</sup> REF. TALARA |
|             |   |                | III              | REF. CONCHAN   |
| 2           | FEBRUARY 10 <sup>TH</sup> /MARCH 11 <sup>TH</sup> ,2021 | 65,000 -5/+0 % |                  | 1 <sup>ST</sup> REF. TALARA / 2 <sup>ND</sup> REF. CONCHAN |
|             |   |                |                  | 1 <sup>ST</sup> REF. CONCHAN / 2 <sup>ND</sup> REF. TALARA |
|             |   |                | III              | REF. CONCHAN   |
| 3           | MARCH 13 <sup>TH</sup> /APRIL 11 <sup>TH</sup> ,2021    | 65,000 -5/+0 % | I                | 1 <sup>ST</sup> REF. TALARA / 2 <sup>ND</sup> REF. CONCHAN |
|             |   |                | II               | 1 <sup>ST</sup> REF. CONCHAN / 2 <sup>ND</sup> REF. TALARA |
|             |   |                | III              | REF. CONCHAN   |
| 4           | APRIL 12 <sup>TH</sup> /MAY 11 <sup>TH</sup> ,2021      | 65,000 -5/+0 % | I                | 1 <sup>ST</sup> REF. TALARA / 2 <sup>ND</sup> REF. CONCHAN |
|             |   |                | II               | 1 <sup>ST</sup> REF. CONCHAN / 2 <sup>ND</sup> REF. TALARA |
|             |   |                | III              | REF. CONCHAN   |
| 5           | MAY 13 <sup>TH</sup> /JUNE 11 <sup>TH</sup> ,2021       | 65,000 -5/+0 % | I                | 1 <sup>ST</sup> REF. TALARA / 2 <sup>ND</sup> REF. CONCHAN |
|             |   |                | II               | 1 <sup>ST</sup> REF. CONCHAN / 2 <sup>ND</sup> REF. TALARA |
|             |   |                | III              | REF. CONCHAN   |
| 6           | JUNE 13 <sup>TH</sup> /JULY 12 <sup>TH</sup> ,2021      | 65,000 -5/+0 % | I                | 1 <sup>ST</sup> REF. TALARA / 2 <sup>ND</sup> REF. CONCHAN |
|             |   |                | II               | 1 <sup>ST</sup> REF. CONCHAN / 2 <sup>ND</sup> REF. TALARA |
|             |   |                | III              | REF. CONCHAN   |

## **ALTERNATIVE B**

| CARGOES (*) | DELIVERY (**)   | VOLUME (BBL)   | PORT (***)   |
|-------------|---|----------------|--------------|
| 1           | JANUARY 15 <sup>TH</sup> - 21 <sup>TH</sup> ,2021       | 50,000 -5/+0 % | REF. CONCHAN |
| 2           | FEBRUARY 10 <sup>TH</sup> /MARCH 11 <sup>TH</sup> ,2021 | 50,000 -5/+0 % | REF. CONCHAN |
| 3           | MARCH 13 <sup>TH</sup> /APRIL 11 <sup>TH</sup> ,2021    | 50,000 -5/+0 % | REF. CONCHAN |
| 4           | APRIL 12 <sup>TH</sup> /MAY 11 <sup>TH</sup> ,2021      | 50,000 -5/+0 % | REF. CONCHAN |
| 5           | MAY 13 <sup>TH</sup> /JUNE 11 <sup>TH</sup> ,2021       | 50,000 -5/+0 % | REF. CONCHAN |
| 6           | JUNE 13 <sup>TH</sup> /JULY 12 <sup>TH</sup> ,2021      | 50,000 -5/+0 % | REF. CONCHAN |

WE WOULD LIKE TO THANK YOU FOR THE TIME AND EFFORT SPENT IN SUBMITTING YOUR OFFER. WE WILL KEEP YOU INFORMED OF FUTURE TENDERING PROCEDURES.

BEST REGARDS, SUPPLY AND INTERNATIONAL SALES PETROPERU S.A